# Some People Collect Art... We Race It.



#### **SVRA OVERVIEW**

#### Mission Statement

The Sports Car Vintage Racing Association, through the establishment of a truly national sanctioning organization, is dedicated to presenting a series of premium racing events at legendary race circuits throughout the United States. By encouraging the principles of safe, fast and enjoyable competition at its events, as well as adherence to period-correct standards of car preparation, the SVRA will continue to keep the rich heritage of motorsports alive for generations of enthusiasts now and into the future.

- Founded in 1976
- Purchased by Parella Motorsports Holdings LLC in September 2012
- Purchased HSR West in September 2012
- Formed the first and only national vintage racing sanctioning body in the US
- Largest vintage racing organization in the United States
- Over 2,500 licensed members
- Created the U.S. Vintage National Championship
- Purchased General Racing in July 2014
- Formed Vintage Racing Quarterly Magazine LLC in August of 2014
- Currently has scheduled 13 events across the United States
- Traditionally have 11 different race groups at our events
- Standardized the safety and car preparation rules across the US
- Launched Vintage Racing Quarterly in October 2014
- **Pursuit of Passions** TV pilot aired in April 2015
- Purchased a percentage of the contemporary Trans Am Series in 2016
- Driver School licensing program in March 2017 at Roebling Road in Savannah, GA

Vintage race cars are the marvels in motorsports, enthusiasts can never get enough: no matter the year, make or model. Whether racing, being worked on in the pits, or on display at a Concours d'Elegance, there is nothing more beautiful and exciting than a vintage race car.

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AGE		INCOME	
Over 70 Yrs old	.1%	\$100,000 - \$145,000	13%
55 - 69 Yrs old	31%	\$150,000 - \$225,000	<b> 37</b> %
45 – 54 Yrs old	42%	\$230,000 - \$499,000	<b> 27</b> %
35 – 44 Yrs old	. 23%	\$500,000 and above	19%
18 – 34 Yrs old	.3%		
REAL ESTATE		EMPLOYMENT Business Owners	<b>40</b> %
Homeowners	98%	Professionals	28%
Own two or more residences	61%	Executives	13%

#### SVRA BENEFITS

#### **BENEFITS FOR SPONSORS & VENDORS**

Reaching influential, high-end customers, difficult to reach through traditional media, that reinforces luxury and premium brand positioning.

#### » SVRA Members:

Sponsor an activity for members only, website, direct mailing, electronic mailing, member discounts, etc.

#### » Event Participants:

Sponsor activity for participants. Pre- and post-mailings, driver gift bags, awards, product displays, samples, seminars, racer discounts.

#### » Spectators:

Printed collateral, posters, tickets, brochures, programs and signage.

VIP Experience at SVRA events, includes: pace car rides, track tours and hospitality during the Saturday evening parties. Complimentary vendor privileges at SVRA events.





#### VINTAGE CAR CLASSES

PRE-WAR

# GROUP 1



Open and closed wheel race cars produced prior to World War II. Typical entries include: rare Formula One cars of that era, early MG's, American oval track and some home built "specials." Sometimes includes cars from the early postwar period in America, 1946-1953.

"Small bore," mass-produced, sports cars and sedans built prior to 1973. Cars competing include: MGA, Mini Cooper, Alfa Romeo Giulietta, Austin Healy Sprite, Spitfire and Lotus 7.

GROUP 2



Open wheel race cars built prior to 1973. Cars competing include: Chevron, Brabham, Crossle, Titan, Lotus, Caldwell, Merlyn, Elva, Royale and Hawke.



Medium displacement, mass-produced sports cars and sedans built prior to 1973. Cars competing include: Morgan, Porsche 356, Triumph TR-3 & TR-4, Alfa Romeo, Elva Courier, Austin Healey 3000, MGB and Sunbeam Alpine.

GROUP 4A GROUP 3



Limited production sports racing cars built prior to 1960. Cars competing include: Scarab, Devin, Maserati, Lotus 11, Porsche RSK Spyder, Ferrari, Allard and Lister.

GROUP 4B



Larger displacement, production sports cars built prior to 1969. Cars competing include: 1956-1961 Corvettes, BMW 507, Jaguar XK-140, 150, E-type and Aston Martin DB4/GT.



#### VINTAGE CAR CLASSES

## 5 GROUP



World Sports Championship (WSC) and World Manufacturer's Championship cars raced between 1960–1972, Can-Am cars raced prior to 1969, and front engine "Specials" as raced after 1959. Cars competing include: Lotus 23, Lola T70, Porsche 904, 906, 908, 910, Ford GT40, and Elva Mk 6, 7, 8.

# GROUP 7A GROUP 6



"Big bore," mass-produced, sports cars and sedans built prior to 1973. Cars competing include: Corvette 427 & 454, Shelby GT 350, Cougar, Griffith, Shelby Cobra, Camaro Z28, Porsche 911 and Mustang.



Sports 2000 race cars built from 1984-2008. Cars competing include: Tiga, Swift, March, Crossle, Martin, Swift DB2, March 85S and Carbir.

# GROUP 7B



Can-Am cars as raced after 1967. World Championship sports cars raced after 1970 and under 2.0 liter sports cars raced after 1972. All cars may race on "slick" tires. Cars competing include: Lola T298, Chevron B36, Osella, Porsche 917K and March.

## $\infty$ GROUP



Production sports cars and sedans produced from 1973-1985. Cars must race on treaded racing or street radial tires. Cars competing include: Datsun 240Z, Porsche 911RS, BMW 2002, Alfa Romeo GTV, Porsche 914-6, and Datsun 510.

## 6



"Wings & Slicks," open wheel race cars as raced from 1973 to 2008. Cars competing include: Lola T270, Reynard, Selected Indy Lights, Formula Atlantic and Formula 5000 cars.



#### **VINTAGE CAR CLASSES**

GROUP 10



Selected "GT" sports cars and sedans as raced from 1973-1999. Over 6.0 liter sports racing cars as raced after 1967, on slicks. Center-seat race cars, over 5.0 liter, on slicks. NASCAR "Cup" and "Nationwide" Stock Cars and production-based 1980-2008 race cars. Other cars competing include: Porsche 911RSR, Ferrari 360 Challenge cars, McLaren and BMW M3.

GROUP 11



GTP/Group C, ALMS, WSC, and Grand Am prototype cars as raced from 1973-2008. Tube frame Trans-Am, IMSA, GTS, GTO, and FIA GT cars as raced from 1981-2008. Production-based race cars as raced from 1999-2008. Cars competing include: Porsche RS Spyder, Chevrolet Intrepid, Audi R8 LMP-1, Porsche 962, and late model Trans-Am cars.





#### SVRA OPPORTUNITIES

#### **OPPORTUNITIES**

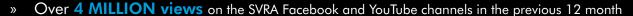
Website and Online presence: SVRA Web presence and Social Media reach with a click through button

- » Average of 44,000 hits/month to SVRA.com over 21,000 unique visitors
- » Average of 4:23 minutes spent per visit with an average of 4 pages visited

Email & Direct Mail Campaigns: Select marketing campaign's to SVRA's exclusive customer database

Social Media & Online Videos: Extensive reach through all social media platforms

- » Over 800 videos online
- » Over 3,500 active subscribers to the SVRA YouTube page
- » Over 102,000 "Likes" on Facebook page





Advertisements & Media: Exposure on all SVRA print ads and marketing material included in all driver race welcome kits

#### Vintage Racing Quarterly magazine to engage SVRA participants and fans

Full Page with Bleed

Trim Area: 9"x10.875"
Bleed (4 sides): .25"/side
Total Area: 9.5"x11.375"

Horizontal Half Page no Bleed

Total Area: 7.75"x4.8"

Horizontal Half Page with Bleed

Trim Area: 9"x5.3" Bleed (3 sides): .25"/side Total Area: 9.5"x5.55" Vertical Half Page no Bleed

Total Area: 3.792"x9.875"

\$920

Vertical Half Page with Bleed

Trim Area: 4.292"x10.875" Bleed (3 sides): .25"/side Total Area: 4.542"x11.375"





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INSERTION INSERTIONS

FULL PAGE \$1,725 \$1,500

BACK COVER \$2,875 \$2,300

\$1,090

Vintage Racing Quarterly

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At the Events: Regular PA announcements at events and a presence in the Event Programs

HALF PAGE



INSERTION INSERTIONS

FULL PAGE \$1,090 \$860

HALF PAGE \$690 \$550





#### **SVRA 2018 SCHEDULE**

#### **FEBRUARY**

16-18



Bob Williams Heritage Cup & Driving School Savannah, GA

#### MARCH

29-31



Road Atlanta Grand Prix Braselton, GA

#### MAY

17-20



Spring Vintage Festival Elkhart Lake, WI

13-17



Brickyard Vintage Racing Invitational Indianapolis, IN

#### MARCH

1-4



Sebring Vintage Classic Sebring, FL

#### **APRI**

**27-29** 



S. California Historic Sports Car Festival Fontana, CA

May 31-June 3



Sonoma Historic Motorsports Festival Sonoma, CA





#### SVRA 2018 SCHEDULE

#### JUNE

21-24

**MID-OHIO SPORTS CAR COURSE** 



Vintage Grand Prix of Mid-Ohio Lexington, OH

#### **JULY**

26-29



Portland Vintage Racing Festival Portland, OR

#### **SEPTEMBER**



U.S. Vintage Grand Prix Watkins Glen, NY

## 20-23



Heacock Classic Gold Cup Alton, VA

#### **OCTOBER**

5-/

Slaying the Dragon Hill Climb Robbinsville, NC

#### NOVEMBER 1-4



U.S. Vintage Racing National Championship
Austin, TX





#### **OFFICIAL SERIES SPONSOR**

#### **Pricing Available Upon Request**

- » Designation on the SVRA website as an Official Series Sponsor of SVRA with a click through to the sponsor's website
- » Full page ad and a presence on the cover of each Vintage Racing Quarterly magazine
- » Full page ad in all SVRA event programs
- » Sponsor logo on all timing sheets and awards
- » Title rights to SVRA television specials for the season, to include commercials
- » Sponsor's product collateral will be inserted in all drivers' welcome packets
- » Display privileges at all SVRA events
- » Sponsor will be given all access credentials for SVRA events. This will include the VIP experience, track touring, demonstration rides, participation in the Saturday evening parties as well as the opportunity to have customers ride in the pace car during the weekend's events





#### OFFICIAL PRODUCT SPONSOR

\$100,000 per season

- » Designation on the SVRA website as an official product of SVRA with a click through to the sponsor's website
- » Full page ad in the Vintage Racing Quarterly magazine
- » Full page ad in all SVRA event programs
- » Sponsor's product collateral will be inserted in all drivers' welcome packets
- » Display privileges at all SVRA events
- » Sponsor will be given all access credentials for SVRA events. This will include the VIP experience, track touring, demonstration rides, participation in the Saturday evening parties as well as the opportunity to have customers ride in the pace car during the weekend's events



#### INVITATIONAL TITLE SPONSOR

\$100,000 per event

- » The five invitationals are: Sonoma Historics, Brickyard Invitational, and the U.S. Vintage Racing National Championship
- » Exclusive overall naming rights to the event
- » Sponsor's name will be on all scoring sheets and schedules associated with the event
- » Naming rights on the SVRA website for that specific event
- » Title sponsor naming rights on all print ads, event posters, and event programs
- » Sponsor's product collateral will be inserted in all drivers' welcome packets for the invitational
- » Display privileges at the invitational event
- » Full page ad in the **Vintage Racing Quarterly** magazine
- » Full page ad in the event program
- » All trophies and awards for that event will have the sponsor's logo on it
- » SVRA will include sponsor's logo on all signage
- » Sponsor will be given all access credentials for the invitational event. This will include: the VIP experience, track touring, demonstration rides, participation in the Saturday evening parties/concerts as well as the opportunity to have customers ride in the pace car during the weekend's events





## **OPEN EVENT TITLE SPONSOR**

\$50,000 per event

- » Exclusive overall naming rights to the event
- » Sponsor's name will be on all scoring sheets and schedules associated with the event
- » Naming rights on the SVRA website for that specific event
- » Title sponsor naming rights on all print ads, event posters, and event programs
- » Sponsor's product collateral will be inserted in all drivers' welcome packets for the event
- » Full page ad in the Vintage Racing Quarterly magazine
- » Display privileges at the event
- » SVRA will include sponsor's logo on all signage
- » Sponsor will be given all access credentials for the invitational event. This will include: the VIP experience, track touring, demonstration rides, participation in the Saturday evening parties as well as the opportunity to have customers ride in the pace car during the weekend's events



#### **SPRINT & ENDURO RACE SPONSOR**

\$100,000 per season

- » Exclusive overall naming rights to sprint or enduro race
- » Sponsor's name will be on all scoring sheets and schedules for all 16 events
- » Naming rights on the SVRA website for sprint and enduro series
- » Sprint and enduro race sponsor naming rights on all print ads and event programs
- » Sponsor's product collateral will be inserted in all drivers' welcome packets
- » Display privileges at all SVRA events
- » Full page ad in each edition of Vintage Racing Quarterly magazine
- » Full page ad in all SVRA event programs
- » All trophies and awards will have the sponsor's logo for either the sprint or enduro races
- » SVRA will include sponsor's logo on all signage
- » Sponsor will be given all access credentials for each event. This will include: the VIP experience, track touring, demonstration rides, participation in the Saturday evening parties/concerts as well as the opportunity to have customers ride in the pace car during the weekend's events
- » SVRA will conduct one direct mail and one email marketing campaign each season to its entire vintage racing database
- » Sponsor will be at the top of authorized sponsors on the SVRA website which will include a click through button to sponsor's website
- » All clothing, print, and electronic materials associated with the promotion of SVRA will carry sprint or enduro sponsor's logo





#### HOSPITALITY EVENT PARTY SPONSOR

INVITATIONAL EVENT PARTY: Sonoma Historics (CA), Brickyard Vintage Racing Invitational (IN), U.S. Vintage Racing National Championship (TX) - \$75,000 per event

**LEVEL 1 OPEN EVENTS:** Sebring (FL), Road Atlanta (GA), Auto Club Speedway (CA), Road America (WI), Mid-Ohio (OH), Portland (OR),

Watkins Glen (NY), VIR (VA) - \$30,000 per event

LEVEL 2 OPEN EVENTS: Roebling Road Raceway (GA) - \$20,000 per event

- » Event Party Sponsor receives signage and recognition for paying for the event party
- » Event Party Sponsor receives access to the party to promote their products and mingle with the participants
- » Sponsor's product collateral will be inserted in all drivers' welcome packets for the event
- » Full page ad in the Vintage Racing Quarterly magazine
- » Full page ad in the SVRA Invitational event programs

» SVRA will include sponsor's logo on all signage for the event» Sponsor will be given all access credentials for the event.

This will include: the VIP experience, track touring, demonstration rides, participation in the Saturday evening parties as well as the opportunity to

have customers ride in the pace car during the weekend's events. 92%

literature, art, models & other automobilia



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Setting the New Standard for Vintage Racing Nationwide